

El Camino Real de los Tejas National Historic Trail Assn

Profit & Loss Budget Performance

June 2023

| | <u>Jun 23</u> | <u>Budget</u> | <u>Oct '22 - Jun 23</u> | <u>YTD Budget</u> |
|---|-----------------|-----------------|-------------------------|-------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 43400 · Direct Public Support | | | | |
| 43450 · Individ, Business Contributions | 2,500.00 | 1,395.84 | 5,657.42 | 12,562.50 |
| 43520 · Chapter Donations | 0.00 | 250.00 | 254.00 | 750.00 |
| Total 43400 · Direct Public Support | <u>2,500.00</u> | <u>1,645.84</u> | <u>5,911.42</u> | <u>13,312.50</u> |
| 45000 · Investments | | | | |
| 45050 · Endowment Dividends | 0.00 | 104.16 | 0.00 | 937.50 |
| Total 45000 · Investments | <u>0.00</u> | <u>104.16</u> | <u>0.00</u> | <u>937.50</u> |
| 46400 · Other Types of Income | | | | |
| 46410 · Administrative Fees | 0.00 | 750.00 | 0.00 | 2,250.00 |
| Total 46400 · Other Types of Income | <u>0.00</u> | <u>750.00</u> | <u>0.00</u> | <u>2,250.00</u> |
| 47200 · Program Income | | | | |
| 47230 · Membership Dues | 50.00 | 0.00 | 4,697.87 | 4,500.00 |
| 47240 · Map Sales | 0.00 | | 48.00 | |
| 47260 · Conference Registrations | 0.00 | | 295.62 | |
| 47250 · Book Sales | 0.00 | 125.00 | 100.00 | 375.00 |
| 47270 · Book Royalties | 0.00 | 25.00 | 0.00 | 75.00 |
| 47280 · Travelling Exhibit Income | 0.00 | 250.00 | 200.00 | 750.00 |
| 47290 · Speaking Fees | 0.00 | 125.00 | 0.00 | 375.00 |
| Total 47200 · Program Income | <u>50.00</u> | <u>525.00</u> | <u>5,341.49</u> | <u>6,075.00</u> |
| 48000 · Grants | | | | |
| 48010 · Nat'l Park Service | 7,115.44 | 6,670.84 | 63,133.04 | 60,037.50 |
| 48030 · Other | 0.00 | 0.00 | 37,773.00 | 35,000.00 |
| 48040 · Carryforward Revenue | 0.00 | | 33,745.96 | 33,746.00 |
| Total 48000 · Grants | <u>7,115.44</u> | <u>6,670.84</u> | <u>134,652.00</u> | <u>128,783.50</u> |
| Total Income | <u>9,665.44</u> | <u>9,695.84</u> | <u>145,904.91</u> | <u>151,358.50</u> |
| Expense | | | | |
| 62100 · Contract Services | | | | |
| 62110 · Accounting Fees | 0.00 | 0.00 | 1,275.00 | 1,500.00 |
| 62150 · Outside Contract Services | 240.00 | | 240.00 | |
| 62160 · Bookkeeping | 105.00 | 200.00 | 1,980.00 | 1,800.00 |
| Total 62100 · Contract Services | <u>345.00</u> | <u>200.00</u> | <u>3,495.00</u> | <u>3,300.00</u> |
| 62800 · Facilities and Equipment | | | | |
| 62850 · Computer Equipment | 0.00 | | 0.00 | 1,000.00 |
| 62890 · Rent, Parking, Utilities | 319.20 | 319.16 | 2,872.80 | 2,872.50 |
| Total 62800 · Facilities and Equipment | <u>319.20</u> | <u>319.16</u> | <u>2,872.80</u> | <u>3,872.50</u> |
| 65000 · Operations | | | | |
| 65105 · Chapter Expenses | 0.00 | | 709.00 | |
| 65005 · Advertising | 0.00 | | 40.00 | |
| 65007 · Bank Charges | 5.00 | | 45.00 | |
| 65012 · Board Expenses | -302.93 | | 110.74 | |
| 65015 · Dues | 0.00 | 325.00 | 750.00 | 675.00 |
| 65020 · Postage, Mailing Service | 148.42 | 83.34 | 456.88 | 750.00 |

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|--|-----------------|------------------|-------------------------|-------------------|
| 65030 · Printing and Copying | 245.94 | 83.34 | 403.38 | 750.00 |
| 65040 · Supplies | 64.82 | 66.66 | 819.76 | 600.00 |
| 65050 · Telephone, Telecommunications | 98.01 | 125.00 | 1,073.15 | 1,125.00 |
| 65070 · Outreach/Advocacy | 0.00 | | 115.45 | |
| 65080 · Trail Signage | 0.00 | | 0.00 | 0.00 |
| 65090 · Misc (Ins, Web Host, etc.) | 36.24 | 125.00 | 1,826.16 | 1,125.00 |
| 65110 · Lobanillo Expenses | 0.00 | 0.00 | 0.00 | 500.00 |
| Total 65000 · Operations | 295.50 | 808.34 | 6,349.52 | 5,525.00 |
| 65100 · Other Types of Expenses | | | | |
| 65120 · Insurance - Liability, D and O | 0.00 | 0.00 | 29.00 | 0.00 |
| 65160 · Other Costs | 64.96 | | 578.14 | |
| Total 65100 · Other Types of Expenses | 64.96 | 0.00 | 607.14 | 0.00 |
| 66000 · Payroll Expenses | | | | |
| 66100 · Gross Wages - Exec Dir | 5,579.17 | 5,579.16 | 50,212.53 | 50,212.50 |
| 66210 · Hourly Wages | 1,143.00 | 1,458.34 | 10,323.00 | 13,125.00 |
| 66300 · Medical Insurance | 250.00 | 250.00 | 2,250.00 | 2,250.00 |
| 66400 · Payroll Taxes | 533.37 | 525.00 | 4,803.09 | 4,725.00 |
| 66500 · Retirement | 100.00 | 100.00 | 900.00 | 900.00 |
| Total 66000 · Payroll Expenses | 7,605.54 | 7,912.50 | 68,488.62 | 71,212.50 |
| 68300 · Travel and Meetings | | | | |
| 68322 · NPS Interpretive Workshop | 0.00 | | 26,848.28 | 20,000.00 |
| 68310 · Conference, Convention, Meeting | 0.00 | | 2,191.42 | 0.00 |
| 68320 · Travel | 304.40 | 2,000.00 | 6,109.77 | 5,000.00 |
| 68321 · Travel - DC Advocacy | 0.00 | 0.00 | 1,831.42 | 2,250.00 |
| Total 68300 · Travel and Meetings | 304.40 | 2,000.00 | 36,980.89 | 27,250.00 |
| Total Expense | 8,934.60 | 11,240.00 | 118,793.97 | 111,160.00 |
| Net Ordinary Income | 730.84 | -1,544.16 | 27,110.94 | 40,198.50 |
| Other Income/Expense | | | | |
| Other Income | | | | |
| 70001 · Unrealized Gain/Loss on Investm | 0.00 | | 2,972.33 | |
| Total Other Income | 0.00 | | 2,972.33 | |
| Net Other Income | 0.00 | | 2,972.33 | |
| Net Income | 730.84 | -1,544.16 | 30,083.27 | 40,198.50 |

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| | <u>Annual Budget</u> |
|---|----------------------|
| Ordinary Income/Expense | |
| Income | |
| 43400 · Direct Public Support | |
| 43450 · Individ, Business Contributions | 16,750.00 |
| 43520 · Chapter Donations | 1,000.00 |
| Total 43400 · Direct Public Support | <u>17,750.00</u> |
| 45000 · Investments | |
| 45050 · Endowment Dividends | 1,250.00 |
| Total 45000 · Investments | <u>1,250.00</u> |
| 46400 · Other Types of Income | |
| 46410 · Administrative Fees | 3,000.00 |
| Total 46400 · Other Types of Income | <u>3,000.00</u> |
| 47200 · Program Income | |
| 47230 · Membership Dues | 15,000.00 |
| 47240 · Map Sales | |
| 47260 · Conference Registrations | |
| 47250 · Book Sales | 500.00 |
| 47270 · Book Royalties | 100.00 |
| 47280 · Travelling Exhibit Income | 1,000.00 |
| 47290 · Speaking Fees | 500.00 |
| Total 47200 · Program Income | <u>17,100.00</u> |
| 48000 · Grants | |
| 48010 · Nat'l Park Service | 80,050.00 |
| 48030 · Other | 35,000.00 |
| 48040 · Carryforward Revenue | 33,746.00 |
| Total 48000 · Grants | <u>148,796.00</u> |
| Total Income | <u>187,896.00</u> |
| Expense | |
| 62100 · Contract Services | |
| 62110 · Accounting Fees | 1,500.00 |
| 62150 · Outside Contract Services | |
| 62160 · Bookkeeping | 2,400.00 |
| Total 62100 · Contract Services | <u>3,900.00</u> |
| 62800 · Facilities and Equipment | |
| 62850 · Computer Equipment | 1,000.00 |
| 62890 · Rent, Parking, Utilities | 3,830.00 |
| Total 62800 · Facilities and Equipment | <u>4,830.00</u> |
| 65000 · Operations | |
| 65105 · Chapter Expenses | |
| 65005 · Advertising | |
| 65007 · Bank Charges | |
| 65012 · Board Expenses | |
| 65015 · Dues | 1,000.00 |
| 65020 · Postage, Mailing Service | 1,000.00 |

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| | <u>Annual Budget</u> |
|--|----------------------|
| 65030 - Printing and Copying | 1,000.00 |
| 65040 - Supplies | 800.00 |
| 65050 - Telephone, Telecommunications | 1,500.00 |
| 65070 - Outreach/Advocacy | |
| 65080 - Trail Signage | 0.00 |
| 65090 - Misc (Ins, Web Host, etc.) | 1,500.00 |
| 65110 - Lobanillo Expenses | 500.00 |
| Total 65000 - Operations | 7,300.00 |
| 65100 - Other Types of Expenses | |
| 65120 - Insurance - Liability, D and O | 2,196.00 |
| 65160 - Other Costs | |
| Total 65100 - Other Types of Expenses | 2,196.00 |
| 66000 - Payroll Expenses | |
| 66100 - Gross Wages - Exec Dir | 66,950.00 |
| 66210 - Hourly Wages | 17,500.00 |
| 66300 - Medical Insurance | 3,000.00 |
| 66400 - Payroll Taxes | 6,300.00 |
| 66500 - Retirement | 1,200.00 |
| Total 66000 - Payroll Expenses | 94,950.00 |
| 68300 - Travel and Meetings | |
| 68322 - NPS Interpretive Workshop | 20,000.00 |
| 68310 - Conference, Convention, Meeting | 0.00 |
| 68320 - Travel | 7,000.00 |
| 68321 - Travel - DC Advocacy | 2,250.00 |
| Total 68300 - Travel and Meetings | 29,250.00 |
| Total Expense | 142,426.00 |
| Net Ordinary Income | 45,470.00 |
| Other Income/Expense | |
| Other Income | |
| 70001 - Unrealized Gain/Loss on Investm | |
| Total Other Income | |
| Net Other Income | |
| Net Income | 45,470.00 |