

**El Camino Real de los Tejas National Historic Trail Assn**  
**Profit & Loss Budget Performance**  
December 2019

|   | <u>Dec 19</u>    | <u>Budget</u>   | <u>Oct - Dec 19</u> | <u>YTD Budget</u> |
|---|------------------|-----------------|---------------------|-------------------|
| <b>Ordinary Income/Expense</b>                |                  |                 |                     |                   |
| <b>Income</b>                                 |                  |                 |                     |                   |
| <b>43400 · Direct Public Support</b>          |                  |                 |                     |                   |
| 43450 · Individ, Business Contributions       | -420.00          | 250.00          | 2,237.40            | 250.00            |
| 43500 · UT Work Study Reimb                   | 28.28            | 213.91          | 509.04              | 641.75            |
| 43520 · Chapter Donations                     | 25.00            |                 | 25.00               |                   |
| <b>Total 43400 · Direct Public Support</b>    | <u>-366.72</u>   | <u>463.91</u>   | <u>2,771.44</u>     | <u>891.75</u>     |
| <b>46400 · Other Types of Income</b>          |                  |                 |                     |                   |
| 46410 · Administrative Fees                   | 750.00           |                 | 750.00              |                   |
| <b>Total 46400 · Other Types of Income</b>    | <u>750.00</u>    |                 | <u>750.00</u>       |                   |
| <b>47200 · Program Income</b>                 |                  |                 |                     |                   |
| 47230 · Membership Dues                       | 200.00           | 0.00            | 3,930.00            | 10,800.00         |
| 47240 · Map Sales                             | 0.00             |                 | 46.00               |                   |
| 47250 · Book Sales                            | 0.00             | 83.34           | 55.00               | 250.00            |
| 47270 · Book Royalties                        | 0.00             |                 | 143.96              |                   |
| 47280 · Travelling Exhibit Income             | 0.00             | 250.00          | 0.00                | 750.00            |
| 47290 · Speaking Fees                         | 0.00             | 83.34           | 0.00                | 250.00            |
| <b>Total 47200 · Program Income</b>           | <u>200.00</u>    | <u>416.68</u>   | <u>4,174.96</u>     | <u>12,050.00</u>  |
| <b>48000 · Grants</b>                         |                  |                 |                     |                   |
| 48010 · Nat'l Park Service                    | 6,181.62         | 6,254.16        | 18,813.91           | 18,762.50         |
| 48030 · Other                                 | 15,000.00        | 0.00            | 15,000.00           | 0.00              |
| 48040 · Carryforward Revenue                  | 0.00             | 0.00            | 52,506.88           | 38,279.00         |
| <b>Total 48000 · Grants</b>                   | <u>21,181.62</u> | <u>6,254.16</u> | <u>86,320.79</u>    | <u>57,041.50</u>  |
| <b>Total Income</b>                           | <u>21,764.90</u> | <u>7,134.75</u> | <u>94,017.19</u>    | <u>69,983.25</u>  |
| <b>Expense</b>                                |                  |                 |                     |                   |
| <b>62100 · Contract Services</b>              |                  |                 |                     |                   |
| 62110 · Accounting Fees                       | 150.00           | 200.00          | 645.00              | 600.00            |
| 62150 · Outside Contract Services             | 5,000.00         | 2,693.59        | 15,000.00           | 8,080.75          |
| <b>Total 62100 · Contract Services</b>        | <u>5,150.00</u>  | <u>2,893.59</u> | <u>15,645.00</u>    | <u>8,680.75</u>   |
| <b>62800 · Facilities and Equipment</b>       |                  |                 |                     |                   |
| 62890 · Rent, Parking, Utilities              | 431.20           | 431.25          | 1,293.60            | 1,293.75          |
| <b>Total 62800 · Facilities and Equipment</b> | <u>431.20</u>    | <u>431.25</u>   | <u>1,293.60</u>     | <u>1,293.75</u>   |
| <b>65000 · Operations</b>                     |                  |                 |                     |                   |
| 65007 · Bank Charges                          | 5.00             |                 | 15.00               |                   |
| 65012 · Board Expenses                        | 75.00            |                 | 75.00               |                   |
| 65015 · Dues                                  | 0.00             | 0.00            | 0.00                | 0.00              |
| 65020 · Postage, Mailing Service              | 12.79            | 16.66           | 110.75              | 50.00             |
| 65030 · Printing and Copying                  | 0.00             | 16.66           | 128.52              | 50.00             |
| 65040 · Supplies                              | 14.99            | 54.16           | 207.79              | 162.50            |
| 65050 · Telephone, Telecommunications         | 463.16           | 91.66           | 629.48              | 275.00            |
| 65080 · Trail Signage                         | 0.00             |                 | 0.00                |                   |
| 65090 · Misc (Ins, Web Host, etc.)            | 0.00             | 25.00           | 0.00                | 75.00             |
| <b>Total 65000 · Operations</b>               | <u>570.94</u>    | <u>204.14</u>   | <u>1,166.54</u>     | <u>612.50</u>     |
| <b>65100 · Other Types of Expenses</b>        |                  |                 |                     |                   |

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|  | <u>Dec 19</u>          | <u>Budget</u>           | <u>Oct - Dec 19</u>     | <u>YTD Budget</u>       |
|--|------------------------|-------------------------|-------------------------|-------------------------|
| 65120 · Insurance - Liability, D and O       | 0.00                   | 147.91                  | 0.00                    | 443.75                  |
| 65160 · Other Costs                          | 55.21                  |                         | 163.46                  |                         |
| <b>Total 65100 · Other Types of Expenses</b> | <b>55.21</b>           | <b>147.91</b>           | <b>163.46</b>           | <b>443.75</b>           |
| <b>66000 · Payroll Expenses</b>              |                        |                         |                         |                         |
| 66100 · Gross Wages - ED                     | 4,708.33               | 4,708.34                | 14,124.99               | 14,125.00               |
| 66200 · Gross Wages - Work Study             | 40.40                  | 305.59                  | 727.20                  | 916.75                  |
| 66210 · Hourly Wages                         | 0.00                   | 0.00                    | 2,243.75                | 880.00                  |
| 66300 · Medical Insurance                    | 250.00                 | 250.00                  | 750.00                  | 750.00                  |
| 66400 · Payroll Taxes                        | 382.41                 | 404.16                  | 1,365.23                | 1,212.50                |
| 66500 · Retirement                           | 100.00                 | 100.00                  | 300.00                  | 300.00                  |
| <b>Total 66000 · Payroll Expenses</b>        | <b>5,481.14</b>        | <b>5,768.09</b>         | <b>19,511.17</b>        | <b>18,184.25</b>        |
| <b>68300 · Travel and Meetings</b>           |                        |                         |                         |                         |
| 68310 · Conference, Convention, Meeting      | 0.00                   | 0.00                    | 620.71                  | 200.00                  |
| 68320 · Travel                               | 89.98                  | 579.16                  | 576.52                  | 1,737.50                |
| 68321 · Travel - DC Advocacy                 | 488.98                 | 750.00                  | 488.98                  | 750.00                  |
| <b>Total 68300 · Travel and Meetings</b>     | <b>578.96</b>          | <b>1,329.16</b>         | <b>1,686.21</b>         | <b>2,687.50</b>         |
| <b>69000 · Signage Expenses</b>              | <b>0.00</b>            | <b>0.00</b>             | <b>1,505.00</b>         | <b>2,000.00</b>         |
| <b>Total Expense</b>                         | <b>12,267.45</b>       | <b>10,774.14</b>        | <b>40,970.98</b>        | <b>33,902.50</b>        |
| <b>Net Ordinary Income</b>                   | <b>9,497.45</b>        | <b>-3,639.39</b>        | <b>53,046.21</b>        | <b>36,080.75</b>        |
| <b>Net Income</b>                            | <b><u>9,497.45</u></b> | <b><u>-3,639.39</u></b> | <b><u>53,046.21</u></b> | <b><u>36,080.75</u></b> |

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|   | <u>Annual Budget</u> |
|---|----------------------|
| <b>Ordinary Income/Expense</b>                |                      |
| <b>Income</b>                                 |                      |
| <b>43400 · Direct Public Support</b>          |                      |
| 43450 · Individ, Business Contributions       | 1,000.00             |
| 43500 · UT Work Study Reimb                   | 2,567.00             |
| 43520 · Chapter Donations                     |                      |
| <b>Total 43400 · Direct Public Support</b>    | <u>3,567.00</u>      |
| <b>46400 · Other Types of Income</b>          |                      |
| 46410 · Administrative Fees                   |                      |
| <b>Total 46400 · Other Types of Income</b>    |                      |
| <b>47200 · Program Income</b>                 |                      |
| 47230 · Membership Dues                       | 10,800.00            |
| 47240 · Map Sales                             |                      |
| 47250 · Book Sales                            | 1,000.00             |
| 47270 · Book Royalties                        |                      |
| 47280 · Travelling Exhibit Income             | 3,000.00             |
| 47290 · Speaking Fees                         | 1,000.00             |
| <b>Total 47200 · Program Income</b>           | <u>15,800.00</u>     |
| <b>48000 · Grants</b>                         |                      |
| 48010 · Nat'l Park Service                    | 75,050.00            |
| 48030 · Other                                 | 0.00                 |
| 48040 · Carryforward Revenue                  | 38,279.00            |
| <b>Total 48000 · Grants</b>                   | <u>113,329.00</u>    |
| <b>Total Income</b>                           | <u>132,696.00</u>    |
| <b>Expense</b>                                |                      |
| <b>62100 · Contract Services</b>              |                      |
| 62110 · Accounting Fees                       | 3,400.00             |
| 62150 · Outside Contract Services             | 32,323.00            |
| <b>Total 62100 · Contract Services</b>        | <u>35,723.00</u>     |
| <b>62800 · Facilities and Equipment</b>       |                      |
| 62890 · Rent, Parking, Utilities              | 5,175.00             |
| <b>Total 62800 · Facilities and Equipment</b> | <u>5,175.00</u>      |
| <b>65000 · Operations</b>                     |                      |
| 65007 · Bank Charges                          |                      |
| 65012 · Board Expenses                        |                      |
| 65015 · Dues                                  | 400.00               |
| 65020 · Postage, Mailing Service              | 200.00               |
| 65030 · Printing and Copying                  | 200.00               |
| 65040 · Supplies                              | 650.00               |
| 65050 · Telephone, Telecommunications         | 1,100.00             |
| 65080 · Trail Signage                         | 5,076.00             |
| 65090 · Misc (Ins, Web Host, etc.)            | 300.00               |
| <b>Total 65000 · Operations</b>               | <u>7,926.00</u>      |
| <b>65100 · Other Types of Expenses</b>        |                      |

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|  | <u>Annual Budget</u> |
|--|----------------------|
| 65120 · Insurance - Liability, D and O       | 1,775.00             |
| 65160 · Other Costs                          |                      |
| <b>Total 65100 · Other Types of Expenses</b> | <u>1,775.00</u>      |
| <b>66000 · Payroll Expenses</b>              |                      |
| 66100 · Gross Wages - ED                     | 56,500.00            |
| 66200 · Gross Wages - Work Study             | 3,667.00             |
| 66210 · Hourly Wages                         | 880.00               |
| 66300 · Medical Insurance                    | 3,000.00             |
| 66400 · Payroll Taxes                        | 4,850.00             |
| 66500 · Retirement                           | 1,200.00             |
| <b>Total 66000 · Payroll Expenses</b>        | <u>70,097.00</u>     |
| <b>68300 · Travel and Meetings</b>           |                      |
| 68310 · Conference, Convention, Meeting      | 800.00               |
| 68320 · Travel                               | 6,950.00             |
| 68321 · Travel - DC Advocacy                 | 2,250.00             |
| <b>Total 68300 · Travel and Meetings</b>     | <u>10,000.00</u>     |
| <b>69000 · Signage Expenses</b>              | <u>2,000.00</u>      |
| <b>Total Expense</b>                         | <u>132,696.00</u>    |
| <b>Net Ordinary Income</b>                   | <u>0.00</u>          |
| <b>Net Income</b>                            | <u><u>0.00</u></u>   |